## PLANNED GIVING DAY AGENDA SEPTEMBER 17, 2021

REGISTRATION/CONTINENTAL BREAKFAST/VENDOR EXHIBITS 8:00 a.m. - 8:30 a.m. Sponsored by 8:30 a.m. - 9:30 a.m. James P. Conway Mentor of the Year Award Bradley Schlang, CFP, Eton Financial Services BREAKFAST KEYNOTE - Cleveland's Rock and Roll Hall of Fame: A Great Past and a Bright Future Greg Harris, CEO, Rock and Roll Hall of Fame 9:30 a.m. - 9:45 a.m. **BREAK/VENDOR EXHIBITS** 9:45 a.m. - 10:45 a.m. SESSION 1A SESSION 1C CFRE/CFP SESSION 1B **CFRE** CFRE/CLE/CFP How Mission-Driven How a Pandemic Magnified the "Why" in Planned Giving Preparing Your Heirs --**Investment Portfolios Can** The Biggest Threat to Your **Engage Potential Donors** Family Legacy has Nothing to Do Nathan Stelter, with Taxes The Stelter Company John Church, Ron Ambrogio, Karen Manning Glenmede and Amy Vegh, BNY Mellon Wealth Management 10:45 a.m. - 11:00 a.m. **BREAK/VENDOR EXHIBITS** 11:00 a.m. - 12:00 p.m. **SESSION 2A** SESSION 2C SESSION 2B CFRE CFRE/CLE/CFP CFRE/CFP Legal Update - Changes, Charitable Trusts - How Taxation Basics for Gift Developments, and They Work and How to **Planners** Trends for the Development Incentivize Donors to Give More Professional leff Lydenberg, Anneke H. Niemira, PG Calc David Lenz and Hawthorn Alex Campbell, Schneider Smeltz Spieth Bell **BREAK/VENDOR EXHIBITS** 12:00 p.m. - 12:15 p.m. Sponsored by CFRE/CFP **Annual Meeting and LUNCH KEYNOTE** 12:15 p.m. - 1:30 p.m. **Key Private Bank** Donors and Clients Deserve Smart Gift Plans - Often Simple? Pamela I. Davidson, I.D. President, Davidson Gift Designs 1:30 p.m. - 1:45 p.m. **BREAK/VENDOR EXHIBITS** 1:45 p.m. - 2:45 p.m. **SESSION 3A** SESSION 3B SESSION 3C CFRE CFRE/CLE/CFP When and How to Use Tools to Help Get the Your Gift Planning GPS - An Governance Right Inside Look into the First-Retirement Benefits for Charitable Giving **Ever National Standards for** Elizabeth Voudouris, Gift Planning Success Mike Riley, BVU Joe Bull, McDonald Hopkins Philanthropy Advisory Counsel, LLC **BREAK/VENDOR EXHIBITS** 2:45 p.m. - 3:00 p.m. 3:00 p.m. - 4:00 p.m. SESSION 4 CFRE/CFP Cues and Clues - What Prospects and Clients Are Telling You and What You Need to Say, When Pamela I. Davidson, ID, Davidson Gift Designs Sponsored by PNC INSTITUTIONAL ASSET MANAGE 4:00 p.m. - 5:00 p.m. HORS D'OEUVRES AND NETWORKING