

Planned Giving 101-301

MAY 9, 2025



TIMOTHY MANN
Senior Advancement
Officer, Friends of
Breakthrough
Schools

Tim is the Senior Advancement Officer at Friends of Breakthrough Schools, the non-profit advocacy and fundraising organization that supports the Breakthrough Public Schools network. Breakthrough Public Schools serves approximately 3,000 K-8 inner-city Cleveland scholars and more than 3,000 alumni. Tim has served in this role at Friends of Breakthrough Schools for 6 years and focuses primarily on identifying, cultivating, soliciting and steward gifts from individual donors. His work encompasses annual fund, major and planned gifts of all sizes.

Tim worked in private business for 20 years before transitioning to work in the not-for-profit world. Prior to joining Friends of Breakthrough Schools, he served as the Vice-president of Development at the Western Reserve Historical Society. Prior to that, he was on the Philanthropy and Advancement team at The Cleveland Orchestra. His primary work at the Orchestra was in planned and individual giving and building the Major Gifts team for the endowment campaign in advance of the Orchestra's 100th Anniversary in 2018.



AL YAMBOR
Vice President,
Sequoia Sentinel
Family Office

Al Yambor is a Vice President at Sequoia Sentinel Family Office, the Ultra-High Net Worth division within Sequoia Financial Group. Al serves as an advisor to many of the firm's largest and most complex relationships, advising entrepreneurial, multi-generational, and philanthropic families on their asset management, estate, and philanthropic planning. Al is passionate about helping families align their financial wealth with their values and gains fulfillment from helping families making a positive impact on the causes and organizations that are most meaningful to them. Al lives in Medina, Ohio and is an active volunteer in a number of community and professional organizations. He is a Certified Financial Planner™ and Certified Exit Planning Advisor.